Publications
Robert M. Gillenkirch

Textbooks and Monographs

Selected Articles in Refereed Journals

Current Working Papers
- With Markus C. Arnold: Uncertainty and Information Asymmetry in Budget Negotiations.
- With Markus C. Arnold and R. Lynn Hannan: The Effect of Environmental Risk on the Efficiency of Negotiated Transfer Prices.
- With Olaf Korn and Alexander Merz: After the Stock Options Boom: IFRS Adoption and Changes in Equity-Based Pay.
- With Heike Kreienbaum: What Guides Subjective Performance Evaluation: Incentive Provision or Norm Enforcement?